## **GURKIRAT SINGH**

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2021

### **EDUCATION**

| DipASR (Postgraduate Diploma in Advance Studies and Research – Concentration in Computer Science) | Ashoka University                   | 2022 | CGPA: 3.39/4.0 |
|---|-------------------------------------|------|----------------|
| B.Sc Hons (Economics and Finance)   | Ashoka University                   | 2021 | CGPA: 3.66/4.0 |
| Class XII in Commerce   | Springdales School Pusa Road (CBSE) | 2018 | 91.4%          |
| Class X   | Springdales School Pusa Road (CBSE) | 2016 | 10 CGPA        |
|   |                                     |      |                |

#### ACADEMIC AWARDS AND ACCOMPLISHMENTS

#### Student | Ashoka University & Springdales School

- Latin Honours Cum Laude Awarded to students with CGPA  $\geq$  3.6 | Ashoka University
- o Dean's List Spring 2020, Monsoon 2020 Awarded to students with GPA > 3.65 in a semester | Ashoka University
- o Awarded Academic Excellence Award consecutively for 10 years Received by 7 out of 200 students | Springdales School

Technical Proficiency Actuarial Science, Microsoft Excel, Python, Tableau Software, R Programming, Prophet

# PROFESSIONAL CERTIFICATIONS - ACTUARIAL SCIENCE

| NAME                       | CERTIFYING AUTHORITY | DESCRIPTION  |  |
|----------------------------|----------------------|--|--|
| CS1 & CM1                  | IFOA                 | Actuarial Statistics & Actuarial Mathematics - Cleared in 1st and 2nd attempt respectively |  |
| CB1 & CB2                  | IFOA                 | Business Finance & Business Economics - Cleared both in 1st attempt                        |  |
| NUTERNALING AND DROADD AND |                      |  |  |

#### INTERNSHIPS AND PROGRAMS

| ICICI Prudential Life Insurance   Pricing Actuary   | Mar '21 – Sep '21  |
|---|--------------------|
| • Only undergraduate student to be selected, responsible for pricing/re-pricing of new/existing products as part of <b>Pricing</b>  | g Team             |
| <ul> <li>Automated the monthly review reports for annuity products using excel, resulted in ~66% reduction in process time</li> <li>Conducted a faceibility analysis on project on annuity products using excel, resulted in ~66% reduction in process time</li> </ul>  | mial Erro antinoa  |
| • Conducted a feasibility analysis, re-priced an annuity product, led to <b>3% profit growth, presented</b> final report to Actua   | ariai Executives   |
| Ernst & Young   Financial Data Analyst  | May '20 – Aug '20  |
| o Incharge of developing multi-use analytical dashboards using GST reports as part of Tax Technology and Transforma   |                    |
| • Collaborated with team of 3 to create a KPI dashboard, helps identify defaults in aviation GST input, recovered ~INR 2  |                    |
| <ul> <li>Designed a vendor ranking dashboard using GST Input history, presented to senior executives, helped identify Top/Bo</li> </ul>   | ttom 20 Vendors    |
| <ul> <li>Octave Apparels   Leading mid-segment apparels brand - Business and Financial Analyst</li> <li>Part of Business and Finance team, focused on improving existing KPIs across production and retail segments</li> <li>Analysed demand metrics of 180+ Retail stores, forecasted stock refills requirements using past data, improved refill ef</li> <li>Worked with team of 4 to deploy regression models that help understand production requirements, increased revenue brance in the store of the stor</li></ul>            |                    |
| <ul> <li>Global Learning Program – Industrial Problem Solving (Dubai)   <i>Team Leader</i></li> <li>Collaborated with Highflyer Marketing LLC for 21 weeks to assist in solving low cashflow &amp; liquidity crunch</li> <li>Led a team of 6 to diagnose problem using 5Whys &amp; Fishbone Analysis, presented short &amp; long term solutions to seni</li> <li>Identified changes in payment terms, implemented a combination of discount incentives, resulted in 35% cashflow incentives</li> </ul>  |                    |
| POSITIONS HELD  |                    |
| Placement Coordinator (1 out of 10/1500) & Placement Jury (1 out of 4/1500)   Ashoka University   | Sep '21 – June '22 |
| • Spearheaded <b>15</b> + workshops and case study sessions with 1000+ student participation for placement cycle 2021-2022  |                    |
| • Mentored 60+ students on resume building, case solving, and HR interviews; Helped transition Placement Cycle to an  | online medium      |
| Core Team Member   Film Society of Ashoka (Navrang)   | Oct '18 – Aug '19  |
| • <b>Launched</b> first ever Navrang Newsletter with target audience of <b>500</b> + students   |                    |
| • Responsible for club marketing/outreach, created 10+ trailers/promos boosting student participation & club awareness  | by <b>~70%</b>     |
| School Prefect – Selected as 1 of 15/250 students   Springdales School Pusa Road  | Nov '16 – Apr '18  |
| <ul> <li>Organised 20+ competitions, highest in 5 years, led training on videography, symposiums winning 2X competitions vs</li> </ul>  | 1                  |
| <ul> <li>Organised 201 competitions, ingress in 5 years, ied during on videography, sympositing withing 22 competitions via organised 201 competitions, ingress in 5 years, ied during on videography, sympositing withing 22 competitions via organised 201 competitions, ingress in 5 years, ied during on videography, sympositing within 22 competitions via organised 201 competitions, ingress in 5 years, ied during on videography, sympositing within 22 competitions via organised 201 competitions, ingress in 5 years, ied during on videography, sympositing videography,</li></ul> | provided your      |
|   |                    |
| COMPETITIONS  |                    |
| Entrepreneurial Competitions  |                    |

# • Power2Idea Startup Pitch - 1 out of 30 teams to receive incubation and seed funding - 1<sup>st</sup> Position

• TiE National B-Plan Contest - 8 weeks business plan competition, 50+ participating teams - 2<sup>nd</sup> Position

#### EXTRA CURRICULAR ACTIVITIES

| TABLA       | • | Senior Diploma holder with 5+ year experience, lead tabla performer at school, 10+ orchestra performances      |
|-------------|---|--|
| VIDEOGRAPHY | • | Lead video-creator for 3 consecutive years; Participated in 15+ national/inter-school competitions, winning 11 |
| BASKETBALL  | • | Jr. and Sr. School team captain, Participated in 15+ zonal/intra-school competitions, winning 5                |